

# MARSHA JOUBERT SELLS HOMES

COMPANY PROFILE

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**“A HOUSE IS BUILT OF WALLS AND BEAMS, A HOME IS BUILT OF LOVE AND DREAMS.”**



# ABOUT MARSHA JOUBERT SELLS HOMES

*Marsha Joubert sells Homes* aims to deliver a professional, innovative, service-driven and proactive approach to the sale and marketing of your property.

We have identified a need for an agency which can provide intimate local knowledge and personal service along with a go-getting and unrelenting attitude, whilst offering a one-stop service with direct access to mortgage agents and conveyance lawyers.

We comprise a professional, energetic and focused team who aim to provide our clients with quality service.

*“We are a success because we not only love what we do, we understand the area and the people who live here. It allows us to connect the right people with the right properties.”* – Marsha Joubert, Principal

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## **WHAT WE BELIEVE IN**

**Our business is to help people own and enjoy the property that's right for them – whether as a buyer, a tenant, a seller or a landlord.**

**Ours is a people-oriented business and we appreciate that as our client, you're dealing in dreams. You may be looking for a new beginning, a lifestyle or a safe space. It's the most important transaction of your life.**

**We strive to provide a professional and friendly service to all our clients, marked by honesty and integrity in all our negotiations. Because as a seller, you deserve a fair price and as a buyer you deserve a wise investment. Our goal is to ensure steady growth, based on dynamic and progressive management and an exuberant team who are excited and enthusiastic about property and people.**

**We feel a deep personal responsibility to our staff. We seek to create and maintain an environment where everyone is given the opportunity to develop to his or her maximum potential.**

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# **WHY MAKE USE OF MARSHA JOUBERT SELLS HOMES' SERVICES?**

## **WHAT WE OFFER OUR CLIENTS**

- **Regular communication and feedback**
  - **Carefully assessing your needs and attention to special requests**
  - **Compiling a marketing plan for your property**
  - **Advice on how to prepare your home for show day**
  - **Promoting your property to prospective buyers**
  - **Confirmation of all appointments and show days**
  - **Approving qualified buyers**
  - **Handling of all negotiations**
  - **Explaining of after-sales activities and responsibilities**
  - **Keeping contact even after the moving date**
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# PROPERTY RENTALS



- **We are a full-line estate agency and are registered with the Estate Agency Affairs Board (EAAB). As such, we comply with all EAAB requirements.**
- **Our agents are required to be qualified and licensed with the EAAB and have an FETC Real Estate NQF 4 or a NQF 5 qualification.**
- **We operate in all areas in Potchefstroom.**

# PROPERTY SALES

- **We are a full-line estate agency and are registered with the Estate Agency Affairs Board (EAAB). As such, we comply with all EAAB requirements.**
- **Our agents are required to be qualified and licensed with the EAAB and have an FETC Real Estate NQF 4 or a NQF 5 qualification.**
- **Our agents offer top-notch sales service to clients looking to sell or buy property in all areas of Potchefstroom. Their outstanding track record ensures that you will be in expert hands, from first viewing right through the transfer process and final registration of the property.**
- **We have 19 years' experience in residential and commercial property sales.**



# ACCOLADES

- 2005 Aïda Certificate – 5 Million Rand Club
  - 2005 Aïda National Accolades:
    - i.** Best Rookie Agent for Most Units – 3<sup>rd</sup> place
    - ii.** Best Rookie Agent for Most Commission – 3<sup>rd</sup> place
  - 2006 Aïda Certificate – 10 Million Rand Club
  - 2011 Sole Proprietor of *Marsha Joubert sells Homes with:*
    - i.** 6 sales agents, and
    - ii.** 1 letting agent
    - CEA
    - NQF 4 and 5
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# AGENTS



**MARSHA JOUBERT**  
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**Marsha Joubert (Principal) promise to you:**

*“Our aim is to get the highest possible price in the shortest time with the least inconvenience to you, our client. My job is not just a job, but a career based on one basic belief: my company not only works with bricks, cement and pieces of land, but with PEOPLE ... people who buy and sell their homes through me, and it’s a success because I appease my clients by fulfilling all their property transaction needs.”*

## AGENTS (CONTINUED)



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# CONTACT DETAILS



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